Here is an explanation as to why the change is in the opposite direction for price and revenue if it is elastic at  $p_0$ .

- p=price, q=quantity, Demand function is f(p) expressed in terms of p.
- Elasticity of demand  $E(p) = \frac{-pf'(p)}{f(p)}$ .

**Demand is elastic at some price**  $p_0$  if E(p) > 1, or what is the same, if  $(1 - E(p_0)) < 0$ .

**Demand is inelastic at some price**  $p_0$  if  $E(p_0) < 1$ , or what is the same, if  $(1 - E(p_0) > 0)$ .

R(p) = Revenue function expressed in terms of price, i.e. as a function of p.

$$R(p) = f(p).p.$$

By the product rule,

$$R'(p) = f(p) + p \cdot f'(p) = f(p) \left( 1 + \frac{pf'(p)}{f(p)} \right) = f(p)(1 - E(p)).$$

If demand is **elastic** at some price  $p_0$ , then, as f(p) is always positive, we have

$$E(p_0) > 1 \iff (1 - E(p_0))$$
 is negative  $\implies R'(p_0) < 0 \implies R(p)$  is decreasing at  $p_0$ .

Note also that for some  $p_0$ , if  $E(p_0) = 1$ , then  $R'(p_0) = f(p_0)(1 - E(p_0)) = 0$ . So when you look at the **graph of the Revenue function as a function of the price** p, it means that the slope is zero at  $p_0$  if  $E(p_0) = 1$ ; hence the graph (which is an inverted parabola) has **maximum value at**  $p_0$ , which means that the revenue is maximum at  $p_0$ . We will use this later while we do **PROFIT MAXIMISATION**.

## MORE PROBLEMS ON EXPONENTIAL GROWTH:

This is in continuation with the first problem on oil consumption. You should always integrate over the required period when you are asked to find something over a period of time. If you just substituted a value for t in the formula, this will only give you the amount consumed at that point of time t. In the oil consumption problem, note that we were asked to find the amount of oil consumed over the period of a year and NOT how much oil was being consumed at the end of one year. Recall that we computed the function as

$$y = 1.2e^{\ln(1.015)}t.$$

b) Find the function that gives the amount of oil consumed between t=0 and a future time t.

Ans: So we have to integrate between time s = 0 and a future time s = t. I have changed the variable here to s because the future time is denoted by t. Thus the answer is

$$\int_0^t 1.2e^{\ln(1.015)s} \, ds = \frac{1.2}{\ln(1.015)} \times \left(e^{\ln(1.015)s} \right|_0^t = \frac{1.2}{\ln(1.015)} \times \left(e^{\ln(1.015)t} - 1\right) \text{ million barrels.}$$

c) After how many years will the amount of oil consumed reach 10 million barrels?

Ans: We want 
$$\frac{1.2}{\ln(1.015)} \times (e^{\ln(1.015)}t - 1) = 10$$
. Thus 
$$e^{\ln(1.015)t} = 10 \times \frac{\ln(1.015)}{1.2} + 1$$
$$(1.015)^t = 10 \times \frac{\ln(1.015)}{1.2} + 1$$
$$t \times \ln(1.015) = 10 \times \frac{\ln(1.015)}{1.2} + 1$$
$$t = \frac{\ln((10\ln(1.015)/2) + 1)}{\ln(1.015)}$$

which gives  $t \approx 7.85551$  years.

PROBLEM: One thousand dollars is invested at 5% interest compounded continuously. (a) Give the formula for the amount A as a function of time t, after t years.

ANS: See the notes sent yesterday; we have P = 1000, r = 0.05. Hence

$$A(t) = 1000 \times e^{0.05t}.$$

(b) How much money will be in the account after 6 years?

ANS: Here we just substitute as we are asked to find the value at the end of 6 years, so we substitute t = 6 to get

$$A(6) = 1000 \times e^{0.05 \times 6} = 1000 \times e^{0.3} \approx $1349.86.$$

(c) After six years, at what rate will A(t) be growing?

ANS: Need to measure **RATE OF GROWTH**, which is the derivative A'(t).

$$A'(t) = 1000 \times (0.05) \times e^{0.05t} = 50e^{0.05}t.$$
  
 $A'(6) \approx $67.49.$ 

Therefore after six years, the amount will be growing at the rate of \$67.49 per year.

(d) How long is it required for the initial investment to double?

ANS: We must find t so that A(t) = \$2000. So we look at  $1000e^{.05t} = 2000$  and solve for

$$1000 e^{.05t} = 2000$$

$$e^{0.05t} = 2$$

$$\ln e^{.05t} = \ln 2$$

$$0.05t = \ln 2$$

$$t = \frac{\ln 2}{05} \approx 13.86 \text{ years}$$

 $t = \frac{\ln 2}{.05} \approx 13.86 \text{ years}.$  Therefore the amount will double after approximately 13.86 years.